

FOR BUILDERS WHO KNOW BETTER



ADVANCED
BUILDER SOLUTIONS



10K

The **number of installations** we're projected to perform this year

TOP 3

home builders in the U.S. choose us as their product and installation partner

30+

The **number of years** we've delivered quality, service, and satisfaction to builders

\$100M

Our **projected revenue** through strategic initiatives that benefit our customers

FOR BUILDERS WHO KNOW BETTER



IT'S THE SINGLE MOST IMPORTANT PRODUCT WE DELIVER

For nearly four decades, ADVANCED BUILDER SOLUTIONS has built our reputation on exceeding expectations. We know the business so we know what's important to builders like you: The very best in **QUALITY, SELECTION, CONSISTENCY,** and **PRICE.**

Our **PRODUCTS, PURCHASING POWER,** and **INSTALLATION EXPERTISE** far exceed the competition, and that's why we have consistently **REDUCED CYCLE TIMES** and improved profits for our customers every time.


Jim Barton
Chief Executive Officer

Advanced Builder Solutions is an industry-leading cabinet, countertop, and flooring supplier servicing national residential builders as well as commercial properties. For nearly four decades, we have utilized our expertise to not just meet builder needs, but to anticipate them.

We know the business. That's why national builders like KB Homes, D.R. Horton, and Century Communities have made **Advanced Builder Solutions** their supplier of choice for design, thought leadership, cabinets, countertops, flooring, and more.

Advanced Builder Solutions has also set the standard for **SERVICE**, consistently delivering on-time and on-budget. This expertise is especially critical during the final stage of construction to reduce cycle times and protect profits *For Builders Who Know Better.*

CABINETS
COUNTERTOPS
FLOORING

EXPERTISE, EXPERIENCE, & A COMMITMENT TO QUALITY

THE ADVANCED ADVANTAGE



BETTER SERVICE

You'll see the difference our service makes in your **CYCLE TIMES**.

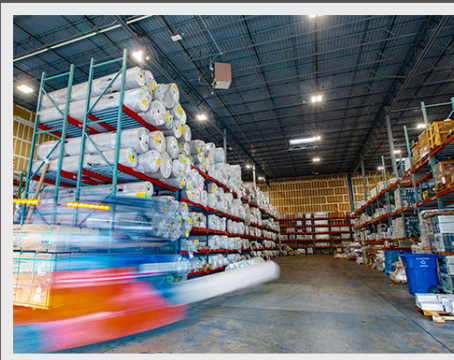
Why do home builders who know better consistently give Advanced Builder Solutions rave reviews? It's because we simply deliver the best service in the industry. We know that cabinet, countertop, and flooring installations are often part of final activities that can make the difference for on-time home delivery, and that's why SERVICE is so important to your cycle times and your bottom line.



BETTER PRACTICES

Our **BEST PRACTICES** reduce waste and eliminate cost overruns before they happen.

Our estimating team calculates all materials specified utilizing your set standards. Waste is recycled eliminating unnecessary work and cost. We deliver industry-leading pre-selected pallets, plan take-offs, prebid estimates, and vendor catalogs. It's all just second nature for Advanced.



BETTER VALUE

At Advanced Builder Solutions, **VALUE** isn't the importance of just one thing.

To us, value is a package deal. It is a promise we make to provide access to the top brands. It is a guarantee that our 400,000 square feet of warehouse will have the right cabinets, countertops, and flooring right when you need them. It is our pledge that our products are priced well, and it is the assurance of customized services for each builder's project. This combination of products, availability, on-target pricing and service is how we build value for you.



BETTER INSTALLATIONS

Certified, experienced crews improve quality and go the extra mile to reduce **WARRANTY CLAIMS**.

Advanced Builder Solutions knows the importance of consistent, high-quality installations. That's why we've implemented an **Installer Certification Program** utilizing CFI (Certified Flooring Installers International), Laticrete, Schluter Systems, and NKBA (National Kitchen and Bath Association) standards. Our installers also utilize self-leveling spacers, 100-lb rollers, tub liners, and branded X-Board floor protection that dramatically improve customer satisfaction and reduce warranty claims.



ADVANCED
BUILDER SOLUTIONS

OUR SUPPLIERS KNOW BETTER TOO...



“ We are delighted to be a platinum partner with ADVANCED. They are an amazing group that really knows the builder market.”

- Keith Chandler, Divisional Vice President; Shaw Industries

We share your goal of building a beautiful home with products from the brands that both you and your buyer know and trust. Brands that represent quality and character not only help you deliver your vision, they offer a promise of style and allure that remains long after the keys are handed over. Advanced Builder Solutions partners with the brands builders have confidence in.



ADVANCED
BUILDER SOLUTIONS

THESE BUILDERS KNOW BETTER...



“ Damon & Paul are amazing! Their attention to detail and quality is the best. Both always ensure that the final product is something they would be proud to give to a family member or friend.”

Adrian Abilez, KB Homes



“ We have been using ADVANCED for almost 10 years now. We have built great relationships with the staff. They have helped us build beautiful homes and we always recommend customers and family to support our local vendor.”

Rachel Havel, Ricks Homes LLC



“ ADVANCED is the best flooring vendor I have ever worked with in all my years with different builders.”

David Murtagh, Century Communities



“ At ADVANCED, our partners mean everything to us. We are the go-to source for all cabinet, countertop, and flooring needs and we value your partnership.”

Travis Dickson, Chief Revenue Officer



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